# Make your clinic more senior sensitive

#### Are you prepared to care for your aging patients?

By Maureen Stabile Beck, DNP, RN, GNP-BC

dult outpatient clinics are serving many patients over 65 who require more time and visit providers' offices more frequently than younger patients. (See Aging by the numbers.) If you're practicing as a staff nurse or clinic manager in an adult primary care clinic, you've probably noticed the impact that even one older patient can have on the clinic schedule. Perhaps it takes more time to bring these patients to the exam room or the appointments go over the average time. You're not alone.

Older patients bring certain challenges to outpatient clinics because they have more chronic illnesses, use more medicines, experience more hospital stays, and use emergency departments more than younger patients. This article addresses barriers to caring for older patients time management, workload, inadequate educational preparation, and age bias—and suggests simple approaches and geriatric-specific tools that can help you meet this population's needs.

#### Challenges

Clinic staff may perceive older, slower, more complicated patients as a "problem," especially if most of their patients are younger with fewer health issues. Challenges related to providing care to older patients include time, communication, and transitions. Older patients may require more time because of complicated and specialized needs; they may arrive late because of dependence on other drivers; and they



may move slowly as a result of gait issues, walkers, or wheelchairs. Hearing and vision loss and cognitive changes may slow down check-in and medication reviews. And with each transition and facility discharge, medication lists change, which can worsen polypharmacy and make medication reconciliation challenging.

This population also adds to the clinic workload because of home health and durable medical equipment documentation, discharge follow-up, and the acquisition of medical records. Additional demands include completing advance directives, facility admissions, and family leave documents.

One caution: Don't stereotype older patients. Although many require more services and time, you'll sometimes be surprised by the 90year-old who lives alone, takes few medications, and still drives.

#### **Unprepared workforce**

Geriatric education in nursing and medical schools lags behind the aging population. Though the number of seniors is increasing, fewer healthcare professionals are prepared for these patients. With less knowledge about aging, ageism and bias may lead to decreased patience and incorrect assumptions by staff and providers, resulting in inadequate care, including over- or under-treatment.

Lack of sufficient focus on geriatric education also means that there aren't enough specially educated geriatricians and adult/geriatric nurse practitioners to manage the 65-andolder population. Those who do receive specialized education often work at geriatric clinics associated with universities. These clinics offer longer appointments, a team approach to care, and comprehensive assessments, but they aren't avail-

## Aging by the numbers

As the U.S. population ages, primary care clinics should know the facts so they can prepare to provide the best care possible to their older patients.

47.8 million	number of people 65 and older in 2015	
98.2 million	estimated number of people 65 and older in 2060	
85 and older	fastest-growing segment within the 65-and-older population	
19.7 million	estimated number of people 85 and older in 2060	
10%	percentage of 65-and-older population that has Alzheimer's disease	

### Geriatric toolkit

These geriatric assessment tools (which can be found at consultgeri.org/tools/trythis-series) can help you identify problems relevant to your older patients so you can coordinate treatment and care plans with other providers.

Tool	Indication	Comments
Mini-Mental State Examination Montreal Cognitive Assessment St. Louis University Mental Status Exam	Memory loss	Determines normal cognition, mild cognitive impairment, or dementia based on scoring guidelines for each test
The Geriatric Depression Scale	Depression	Score greater than 4 indicates depression
Katz Index of Independence in Activities of Daily Living	Basic function	Determines if the patient can bathe, feed, dress, toilet, walk, and transfer without assistance
The Lawton Instrumental Activities of Daily Living Scale	Higher-level function	Determines if the patient can perform higher functions, such as shopping and cooking, driving, and more
Timed Up and Go	Gait speed	Slower gait may indicate an increased fall risk

able in all areas. This means that providers in primary care clinics need to take steps to prepare for caring for the growing number of older patients in their communities.

#### Planning for change

Although your primary care clinic won't be a geriatric center, you and your colleagues can make adaptations to better treat older patients.

Before you can improve care, you must first:

- determine how well your clinic is meeting the needs of older patients and how they're impacting your clinic
- determine the level of interest in making changes to the clinic flow, schedule, physical layout, polices, and procedures to improve care for older patients
- identify clinic stakeholders and champions to support these efforts
- meet regularly to discuss priorities, needs, and progress

- review available geriatric assessment tools for memory, function, gait, and depression, and ask providers to choose preferred tools
- complete a literature search to support your evidence-based quality-improvement efforts.

As a team, you can evaluate if current schedule, documents, and office procedures need any adaptation for older patients. For example, allowing 60 minutes for new patients and 30 minutes for established geriatric patients will provide more time to evaluate and manage chronic illnesses and function.

If possible, make physical changes—such as improved lighting, higher toilet seats, and a few lower exam tables—to improve safety. If a patient's history indicates a problem, providers can use geriatric assessment tools to gather information about functional status and memory. These tools will help staff coordinate care and provide patient guidance. (See *Geriatric toolkit*.)

#### Putting it all together

After geriatric assessment tools are chosen for the clinic, create a toolkit for each exam room to facilitate evaluations. Store assessment tools within reach in labeled hanging file folders. The staff can become familiar with many of the assessment tools at the ConsultGeri Try This: Series (consultgeri.org/tools/trythis-series), which has videos and instructions for each tool. To save time, staff can complete some tools before the provider sees a patient. Be sure to also arrange for staff education related to older patients' needs.

# Incorporating changes into your clinic flow

If your team is ready to make changes in your clinic to better accommodate older patients, consider the following:

• Ask patients to arrive early to accommodate for slower gait and slower completion of documents, such as new or established pa-

# Focus on...Patient Safety

# Clinic workflow

Below is a suggested workflow for older patients receiving care in an outpatient clinic.

- Ask patients to bring their medications and to arrive early to complete forms.
- Provide longer appointments for older patients.
- Wait a few minutes before obtaining sitting and then standing blood pressures to assess for orthostatic hypotension.
- Check height and weight for BMI and to monitor weight loss.
- Review medications and reconcile your list.
- Ask about any events since the last visit such as falls, emergency department visits, or hospitalizations.
- Provide written instructions and referrals, along with a nextappointment card.
- Communicate changes, especially new medications, to any medical power of attorney representative who accompanies patients.

tient packets, and any assessment tools.

- Adapt when sensory loss is present. Make eye contact while speaking with patients who are hard of hearing and read lips. Provide patients with large-type documents to complete and read.
- Be sure you and other providers review the completed geriatric assessments for changes in status and the reconciled medication list for duplications and polypharmacy. If needed, complete additional assessments from the toolkit. Assessments may need to be completed over multiple appointments, depending on time constraints.
- Map out a workflow for older patients. (See *Clinic workflow.*)

Even after making your clinic more geriatric responsive, you'll have patients whose medical conditions demand more than a primary care clinic can provide. If possible, identify a geriatric specialty clinic in your area for referrals.

#### Team effort

Simple changes to clinic flow and adaptations for older patients' sensory and physical needs can make your clinic more sensitive to patients who are over 65 years old.

These changes require a team approach. Adding specialized geriatric evaluation tools focusing on func-

tion and chronic disease along with longer appointment times will allow your clinic to provide more comprehensive care for this growing population. Your patients and their families will notice your efforts.

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